

บริษัท ซีเอ็ดยูเคชั่น จำกัด (มหาชน) SE-EDUCATION COMPANY LIMITED

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> -Translation and Summary -Minutes of the Annual General Meeting of Shareholders No. 1/2025 April 25, 2025 at the conference room 11A of Interlink Tower Bangna Building, 19th Floor Debaratna Road, Bangna Tai, Bangna, Bangkok, Thailand.

SE-EDUCATION Public Co., Ltd., (the "Company") held the Annual General Meeting of Shareholders No. 1/2025 and the meeting was recorded in the form of video at the conference room 11A of the Interlink Tower Bangna Building 9th Floor, Debaratna Road, Bangna Tai, Bangna, Bangkok, Thailand.

Prior to the meeting:

The Company arranged a video presentation regarding the Company's background. There was also another video presentation about the promotion of the corporate governance related to shareholder's meetings of listed companies.

Meeting started at 2:00 p.m.

There were 2 shareholders attending the meeting in person and 28 shareholders represented by proxies, totaling 30 shareholders, which altogether hold the combined shares of 267,077,837 shares, out of the total outstanding shares and paid-in capital of 391,944,418 shares, accounting for 68.12% of all paid-in registered capital. As there were more than 25 shareholders and proxies attending the meeting and there were more than one-third of said shares, it was considered adequate under the Company's regulation.

Mr. Kasemsant Weerakun, Chairman of the Board Directors of SE-EDUCATION Public Co., Ltd., who acted as the chairperson in the meeting called for the opening of the meeting by welcoming the shareholders and all proxies to the general shareholder's meeting No. 1/2025 with the following statement:

SE-ED is the Company that stresses the importance of good corporate governance. We are determined to have an effective, transparent, auditable management system to build confidence and trustworthiness towards our shareholders investors, stakeholders, related parties in value creation and sustainable growth of the Company. Hence, in each annual general shareholder's meeting, the Company seeks to take into account of shareholders and treat all shareholders equally to meet the principle of Good Corporate Governance stipulated by the Stock Exchange of Thailand, the Office of the Securities and Exchange Commission, as well as other related agencies.

The Company had opened its website for the shareholders to propose the meeting agendas and the candidates to be selected as a Director in advance from September 30, 2024 to December 31, 2024. In addition, the Company had publicized the meeting invitation letter and meeting handouts on the website of Investor Relations on March 27, 2025. In the meantime, the Company had also sent the meeting invitation letter via post on April 3, 2025 or at least 21 days before the meeting day.

The Chairman introduced the Company's Directors, the Company Audit and the names of other involved persons as follows:

The Company's Directors

Directors attended the meeting : 9 directors out of 10 directors (90.00%)

• Attended the meeting in person

1.	Mr. Kasemsant Weerakun	Chairman of the Board of Directors and Independent Director
2.	Mr. Rungkan Paisitpanichtrakul	Director and Managing Director

• Directors who attended the meeting via Zoom application

1. Mr. Pravit Tantiwasinchai	Director, Chairman of Audit Committee and Independent Director
2. Asst.Prof. Tippawan Pinvanichkul, Ph.D	Director, Audit Committee and Independent Director
3. Mr. Kachen Benjakul	Director, Chairman of Recruitment & Remuneration Committee, Audit Committee and Independent Director
4. Mr. Thanong Chotisorayuth	Director and Independent Director
5. Assoc. Prof. Yuen Poovarawan	Director

Directors absentee the meeting : 1 director

1. Mr. Vorapote Chutchaikulsiri	Director and Independent Director
2. Wutthiphum Jurangkool, Ph.D.	Director and Recruitment & Remuneration Committee
3. Mr. Phairat Sittakul	Director

Introduced Assistant Managing Director Accounting & Finance (CFO), Ms. Aree Sae-ung will be answered the question with regard to accounting.

The Auditor who attended the meeting : 2 person

- 1. Ms. Nannaphat Wannasomboon Senior Manager
- 2. Ms. Suputra Pongpid Assistant Auditor

In addition, the Company has arranged to have examiner, Mr. Somjit Kanokseriwong, who is considered neutral. She is currently the Company's legal advisor from law office of Chuan and Law Associates who will examine the voting process.

The Chairman invited all shareholders to pay attention to the detail of voting procedures from pre-recorded announcement By voting, the shareholders must clearly put a checkmark in the 'agree' box or 'disagree' box or 'no vote' box and then sign to certify their ballot paper as follows:

- 1. In voting of each agenda, the shareholders should cast their votes in each ballot card which each shareholder received during the registration before enter the conference room.
- For voting, one share is equal to one vote. Each shareholder has the voting right equal to the number of shares each shareholder hold, or number of shares the proxy had. In counting the vote, the Company will deduct the "Disagree" vote and/or "Abstain" from the total vote from shareholders who come to the meeting.
- 3. The shareholders who participate by themselves and by proxies in type A and type B cannot divide the votes in each agenda. However, the proxies in type C can divide the votes. And, in the voting in proxy letter type A and B, if the vote is over-vote or short-vote, or vote is divided, it will be considered as "Abstain" for all. In the letter of proxy type C, if the vote is over-vote, it will be considered as "Abstain", but if the vote comes short, the short-vote will be considered as "Abstain".
- 4. The Chairman will ask those shareholders who vote "Disagree" or "Abstain " to raise their hands and pass the ballot card to the staffs for collection, to allow the vote counting to take place. In case there is no shareholders vote "Disagree" or vote "Abstain", the shareholders are considered as vote "Agree" to the proposal.
- 5. Staffs will collect and count the vote by using barcode to scan the barcode stripe in the voting card to allow faster vote counting in each agenda and the announcement to the meeting will be made later.
- 6. In case the shareholder who had voting card and planed not to be in the meeting place during the vote of any agenda and also need to reserve the right to vote in the card in each agenda. The shareholder is required to vote in advance and hand in the voting card to the staff at the entrance door, to allow staff officials to count the vote when time arrives. If the voting cards are not properly handed to the staffs, the Company would assume that shareholder has voted "Agree" for that particular and the remaining agenda.
- 7. For voting agenda in the issue of the election of Directors in replacement of Directors whose the term has expired so that it is in line with the Annual Shareholders' Meeting assessment project hosted by SEC, Thai Investor Association, and Listed Companies Association to ensure that all votes are counted, the company will temporarily suspense the registration for shareholders to the meeting during such agenda, so as to ensure the number of vote. During the vote counting, the Company will collect all the "Agree" voting cards for recheck after the meeting. This voting agenda will be considered an individual vote.
- 8. Prior to the vote in each agenda, the shareholders can share their views or ask question about the issues related to that particular agenda. Shareholders who would like to query can raise their hands. When the Chairman permits, the shareholders should declare whether he or she is shareholder or proxy. Then, give the name and last name before asking or expressing the views.

However, for the shareholders who vote "Agree" for each agenda, please leave the voting cards, as an evidence of voting, to the staffs before leaving the place.

The Chairman addressed toward the meeting to proceed with agenda in the meeting.

Agenda 1 To consider the Minutes of the Annual General Shareholders' Meeting No.1/2024 held on April 25, 2024.

The Chairman ask the shareholders to consider approving the Minutes of the Annual General Shareholders' Meeting No. 1/2024 held on April 25, 2024, which the Company has sent the meeting report to all the shareholders along with the invitation letter readily in advance, including the dissemination of information through the Company's website.

The Chairman allowed opportunity for shareholders and proxies to query and express viewpoint. However, there was no shareholder or proxy queried further.

The meeting considered and voted.

The Chairman reported the vote result as follows:

Total number of shareholders who attended	VOTE	VOTE	VOTE	VOTE
the meeting and held the right to vote	'AGREE'	'DISAGREE'	'ABSTAINED'	'INVALID'
267,011,837	267,011,837	0	0	0
100.0000%	100.0000%	0.0000%	0.0000%	0.0000%

<u>The Meeting resolution</u>: The meeting resolved by unanimous vote approve the report of the Annual General Shareholders' Meeting No.1/2024.

Agenda 2 To review the Company's performance in 2024 and the Board of Director's report of 2024.

The Chairman invited Ms. Aree Sae-ung Assistant Managing Director Accounting & Finance (CFO), to report on the result of the Company's operation for year 2024 to the shareholders and invited shareholders to watch the VDO clip called "Inspiration Through Generations | Walking Together for 50 Years with SE-ED".

Ms. Aree Sae-ung reported the operation result of the Company for year 2024 that the past operation result were as follows:

- The Company had a net loss according to the consolidated financial statements equal to THB 25.31 million.
 Loss increased by THB 61.37 million, accounting for 170.20%, the company had a net loss according to the separate financial statements equal to THB 27.53 million. Loss increased by THB 52.31 million, due to a 17% decrease in retail business revenue in line with consumer behavior that had shifted to online shopping more.
- Total revenue was THB 2,012.66 million, decreased by THB 158.29 million or 7.29%, sales and administrative expenses were THB 709.62 million, an decrease of THB 13.50 million or 1.87%, financial expenses were THB 22.70 million, increased by THB 1 million in with a increase of the principal burden, EBITDA was THB 68.50 million, decreased by THB 70.38 million or 50.68%, according to decreased operating results.
- For 2024, the overall Thai economy continued to slow down from the previous year. The labor market remained stable in both the service and manufacturing sectors. Despite the recovery in some areas of major tourist, high

household debt and economic uncertainty have prevented employment from expanding as expected. In addition, the retail business was affected by the major flooding in both the North and the South in the second half of the year, which reduced consumer consumption and raised concerns about rising living costs.

However, the Company had adjusted itself to be more in line with the current situation by pushing for a higher proportion of products with high gross profit margins, especially self-produced products and imported products. In addition, it had also more efficiently controlled branch-related expenses, rent, and employee compensation, including closing unprofitable branches.

 Opened 7 new branches. Closing 27 unprofitable branches, while 200 branches are still in operation as of December 31, 2024.

Summary of financial status at the end of 2024

- Total assets remained THB 2,618.98 million, increased by THB 2.43 million or 0.09%.
- Current assets decreased by THB 25.48 million, from cash and cash equivalents decreased, trade accounts receivables and other receivables decreased, other current financial assets decreased.
- Non-current assets increased by THB 27.91 million, due to right-of-use assets increased, intangible assets increased, prepaid book copyright and translation fee increased, other non-current assets increased from the construction deposit for the subsidiary's school building, property, plant, and equipment decreased from periodic depreciation, the cost of assets increased from the upper primary level school's expansion and the improvement of the subsidiary's library, withholding tax awaiting refund from the Revenue Department decreased, rental guarantee and deposit decreased.
- Total liabilities remained THB 1,296.38 million, increased by THB 25.98 million or 2.05%
- Current liabilities decreased by THB 90.38 million from current portion of long-term loans decreased from the subsidiary's promissory note extension, trade accounts payable and other payables decreased from paying and reducing the order quantity according to the sales, overdraft and short-term loan from financial institution decreased, other current liabilities increased from educational institutions service income received in advance, the unearned income waiting to be recognized as income within one year of the subsidiary increased.
- Non-current liabilities increased by THB 116.36 million from Long-term loans increased from the Company's financial institutions loans to adjust the short-term liability structure, while the subsidiary borrowed from external parties to construct additional primary school buildings according to the classification from the Current portion of long-term loans.
- Shareholders' equity decreased by THB 23.55 million has an operating result at loss.
- Cash flow from operating activities of THB 103.69 million, cash flow used in investing activities of THB 85.10 million, cash flow from used financing activities THB 30.70 million.

- Return on Equity (ROE) was (2.10) %.
- Return of Assets (ROA) was 0.42%.
- Debt to Equity Ratio was 0.98 times.
- Interest Coverage Ratio was 6.43 times.

The Chairman invited Mr. Rungkan Paisitpanichtrakul, Director and Managing Director, to state the result of operation of Audit Committee to the shareholders' meeting.

Mr. Rungkan Paisitpanichtrakul reported on the performance of the Audit Committee for the year 2024 that are significant as follows:

- The Audit committee held 5 meetings. Moreover, The Audit committee also held 1 internal meeting among Audit committee members, Auditor and internal audit, in absence of management directors, but, they were well-informed and acknowledged the issues discussed in the meeting.
- Review annual financial report for the Year 2024.
- Review of internal audit control assessment and internal audit.
- Review of risk management.
- Supervision of Good Corporate Governance.
- Review and provide opinions toward related items and items that may post a possible conflict of interest which includes the afore-mentioned information disclosure.
- Review of abiding of Security and Exchange laws, as well as the regulations stipulated by Stock Exchange of Thailand, and also other related laws related to the Company such as Revenue Code, and Public Company Act.
- Select and submit for the appointment of auditor.

The Company had been renewed its certification as a member of the Thai Private Sector Collective Action Coalition against Corruption Council as of June 30, 2024. In addition, an risk assessment of corruption and corruption was set annually.

The Audit Committee had performed the required duties in accordance with regulations stipulated by authority. Their performance was careful and sufficiently independent. They received good corporations from the management team, employees and all related parties. The Audit Committee agreed that the Company's directors, managing directors and all employees emphasized on operating effectively, productively, transparently, and reliably under the principle of good corporate governance to provide confidence for shareholders, investors and all related parties.

The Chairman invited Mr. Rungkan Paisitpanichtrakul, Director and Managing Director, to state the result of operation of the Recruitment & Remuneration Committee to the shareholders' meeting.

Mr. Rungkan Paisitpanichtrakul reported on performances of the Recruitment & Remuneration Committee in 2024 are as follows:

- The Nomination and Remuneration Committee held 2 meetings on the agenda, with the scope of duties and responsibilities in determining the method of nomination of directors and managing director along with a succession plan and formulate compensation policy for directors, executives and employees
- Considered and proposed the term of all Directors for the Board of Directors to consider.
- Allowed chance for minority shareholders to nominate names of qualified person in advance through the Company's contact channel for the committees to consider.
- Considered for the compensation consideration of the Board of Directors, management, and staff which
 were revealed in the annual report on the topic of Board of Directors and management compensation to
 commensurate with the duty, environment, and economic situation, as well as its relation to the business
 within the same industry.

The Chairman allowed chance for shareholders and proxies to query and comment. There was no shareholder and proxies ask any additional question.

<u>The Meeting resolution</u>: The meeting to acknowledged the company's Performance and the Board of Director's Meeting Report of 2024.

<u>Agenda 3</u> To consider and approve the Company's Statements of Financial Position as of December 31, 2024, the Income Statement and the Cash Flow Statement, which are audited by the auditor of the year 2024.

The Chairman invited Ms. Aree Sae-ung, Assistant Managing Director Accounting & Finance (CFO), to report on the amount of money in the Statements of Financial Position of the year 2024.

Ms. Aree Sae-ung reported were as follows:

- Summary of financial status at the end of 2024
 - <u>Total Asset</u>, a total asset of THB 2,618.98 million are current assets THB 402.66 million and non-current assets THB 2,216.32 million.
 - <u>Total Liabilities</u>, a total liability of THB 1,296.38 million are current liabilities THB 798.05 million and non-current liabilities THB 498.33 million.
 - O Shareholders' equity, a total liability of THB 1,322.66 million.
- Performance summary for the year 2024
 - O Revenues from sales, a total revenues from sales of THB 1,971 million.
 - O Gross Margin, gross margin 34.61%.
 - O Net (loss) profit of THB (25.31) million.

Cash flow

Unit : THB million

Detial	Consolidated financial statements			
	2024	2023		
Cash flow received (used) from operation activities	103.69	146.80		
Cash flow received (used) from investing activities	(85.10)	(53.68)		
Cash flow received (used) from financing activities	(30.70)	(76.49)		
Net cash flow increase (decrease)	(12.11)	16.63		

The Chairman allowed chance for shareholders and proxies to query and comment. There was no shareholder and proxies ask any additional question.

The meeting considered and voted.

The Chairman announced the vote result as follows:

Total number of shareholders who attended	VOTE	VOTE	VOTE	INVALID
the meeting and held the right to vote	'AGREE'	'DISAGREE'	'ABSTAINED'	INVALID
267,026,232	267,026,232	0	0	0
100.0000%	100.0000%	0.0000%	0.0000%	0.0000%

<u>The Meeting resolution</u>: The meeting resolved by unanimous vote approve the Company's Statements of Financial Position as of December 31, 2024, the Income Statement and Cash Flow Statement which are audited by the auditor of the year 2024.

Agenda 4 To approve no distribution of annual dividend payment for the Company's performance in 2024.

The Chairman announced that the Company declared a policy to pay dividend no less than 50% of the net profit after the deduction of the corporate income tax based on the separate financial statements. However, the dividend payment is subject to change depending on operating performance, financial position, liquidity, the need for working capital, investment and business expansion plans, suitability, and other factors relating to the Company's operations and management. This is contingent upon the condition that it will result in the maximum benefit of the shareholders as the Board of Directors deems appropriate. With respect to annual dividend, after the resolution of the Board of Directors to pay dividend, the Board shall submit to the shareholders for an approval at the Shareholders Annual General Meeting. Except the interim dividend, the Board is able to approve to pay an interim dividend and will report to the shareholders at the next Shareholders Meeting.

In 2024, the Company's net loss from the separate financial statement amounts to THB 27.53 million, The Board of Directors agreed to propose the General Meeting of Shareholders to approve no distribution of the annual dividend payment for the Company's performance in 2024.

In addition, we would like to inform the shareholders about the resolution on Directors' bonus allocation for performance of the year 2024, at the Nomination and Remuneration Committee Meeting No.1/2025 held on February 18, 2025, it was agreed to "omit" the Directors' Bonus of the 2024 to be consistent with the Company's decision to pay no dividend payment.

The Chairman allowed chance for shareholders and proxies to query and comment. There was no shareholder and proxies ask any additional question.

The Meeting considered and voted.

The Chairman declared the vote result as follows:

Total number of shareholders who attended	VOTE	VOTE	VOTE	INVALID
the meeting and held the right to vote	'AGREE'	'DISAGREE'	'ABSTAINED'	INVALID
267,026,232	267,026,232	0	0	0
100.0000%	100.0000%	0.0000%	0.0000%	0.0000%

<u>The Meeting resolution</u>: The meeting resolved by unanimous vote approved no distribution of the annual dividend payment for the Company's performance in 2024.

<u>Agenda 5</u> To consider the appointment of new directors in replacement of those who are due to retire by rotation.

According to the Listed Companies Act and Article 16 of the Company's Articles of Association, one-third of the directors must retire from office at the Annual General Meeting of Shareholders. If the number of directors is not a multiple of three, the number of directors closest to one-third vacate their offices which this year, there are 4 directors who will have to retire by rotation :

- 1) Mr. Kachen Benjakul
- 2) Mr. Worapote Chutchaikulsiri
- 3) Assoc. Prof. Yuen Poovarawan
- 4) Mr. Thanong Chotisorayut

The Company has invited all Shareholders to nominate the qualified person to be elected as the company director as well as to propose the meeting agenda on the Company's website from September 30, 2024 to December 31, 2024. However, there was neither proposal of director nominee nor meeting agenda submitted to the company.

The Company does not set any policy limits on the number of years of holding positions for Independent Directors because the core business model of the Company was the retail business which needs expertise and specialized expertise specifically for books. These requirements are essential and crucial to the formulation of policies, strategies, visions, and guidance the direction of the Company's operations.

The Recruitment & Remuneration Committee resolved to elect these 4 directors whose term was terminated to return as a director for another term.

No.1 Mr. Kachen Benjakul

The Meeting considered and voted.

Declared the vote result as follows:

Total number of shareholders who attended	VOTE	VOTE	VOTE	
the meeting and held the right to vote	'AGREE'	'DISAGREE'	'ABSTAINED'	INVALID
267,026,232	267,026,220	12	0	0
100.0000%	100.0000%	0.0000%	0.0000%	0.0000%

<u>The Meeting resolution</u>: The meeting resolved by majority vote approve the appointment of Mr. Kachen Benjakul as the Company's Director for another term.

No.2 Mr. Worapote Chutchaikulsiri

The Meeting considered and voted.

Declared the vote result as follows:

Total number of shareholders who attended	VOTE	VOTE	VOTE	VOTE
the meeting and held the right to vote	'AGREE'	'DISAGREE'	'ABSTAINED'	INVALID
267,026,232	267,026,220	12	0	0
100.0000%	100.0000%	0.0000%	0.0000%	0.0000%

<u>The Meeting resolution</u>: The meeting resolved by majority vote approve the appointment of Mr. Worapote Chutchaikulsiri as the Company's Director for another term.

No.3 Assoc. Prof. Yuen Poovarawan

The Meeting considered and voted.

Declared the vote result as follows:

Total number of shareholders who attended	VOTE	VOTE	VOTE	
the meeting and held the right to vote	'AGREE'	'DISAGREE'	'ABSTAINED'	INVALID
267,026,232	267,026,232	0	0	0
100.0000%	100.0000%	0.0000%	0.0000%	0.0000%

<u>The Meeting resolution</u> : The meeting resolved by unanimous votes approve the appointment of Assoc. Prof. Yuen Poovarawan as the Company's Director for another term.

No.4 Mr. Thanong Chotisorayut

The Meeting considered and voted.

Declared the vote result as follows:

Total number of shareholders who attended	VOTE	VOTE	VOTE	
the meeting and held the right to vote	'AGREE'	'DISAGREE'	'ABSTAINED'	INVALID
267,026,232	267,026,232	0	0	0
100.0000%	100.0000%	0.0000%	0.0000%	0.0000%

<u>The Meeting resolution</u> : The meeting resolved by unanimous vote approve the appointment of Mr. Thanong Chotisorayut as the Company's Director for another term.

Agenda 6 To consider and appoint the auditor and to set the audit fee for the year 2025.

The Audit Committee considered selecting auditing company to appointment of the auditors from Dharmniti Auditing Co., Ltd. to be the auditor of the Company for the year 2025 for rotation. By taking into consideration the performance, independence of auditors and the fee for auditors.

To appoint the following auditors of Dharmniti Auditing Co., Ltd.

Names		Auditors Regis	stration No.
1)	Ms. Nanaphat Wannasomboon	7793	and/or
2)	Ms. Sulalit Ardsawang	7517	and/or
3)	Ms. Chotima Kitsirakorn	7318	and/or

Any one of them shall be empowered to audit and sign on the Financial Statement.

Fee for Accounting Audit for the Year 2024 as following:

The auditing fee of the company must not exceed THB 1,050,000 (excluding traveling/accommodation expenses and the stock checking expenses).

Moreover, Dharmniti Auditing Co., Ltd. is also the auditor of subsidiaries is Plearn Patt Co., Ltd.

Dharmniti Auditing Co., Ltd. was not the auditor of other associated companies. The Company is not given rights to control and manage the associated companies as well as to order them to select the Dharmniti Auditing Co., Ltd. to their auditor.

However, the Auditor and the Dharmniti Auditing Co., Ltd. who were appointed have no relationship or interest with the company or subsidiary company, management, and any major shareholders to the extent that will affect the function of independent task.

The Chairman allowed chance for shareholders and proxies to query and comment. There was no shareholder and proxies ask any additional question. The meeting considered and voted.

The Chairman declared the vote result as follows:

Total number of shareholders who attended	VOTE	VOTE	VOTE	INVALID	
the meeting and held the right to vote	'AGREE'	'DISAGREE'	'ABSTAINED'		
267,026,232	267,026,232	0	0	0	
100.0000%	100.0000%	0.0000%	0.0000%	0.0000%	

<u>The Meeting resolution</u>: The meeting resolved by unanimous vote approve Ms. Nanaphat Wannasomboon (Auditor Registration No. 7793) and/or Ms. Sulalit Ardsawang (Auditor Registration No. 7517) and/or Ms. Chotima Kitsirakorn (Auditor Registration No. 7318) and/or the other auditors from Dharmniti Auditing Co., Ltd. to be the auditor of the Company in 2025 by which the auditing fee of SE-EDUCATION PUBLIC CO., LTD. will not exceed 1,050,000 Baht (this compensation did not include travelling expense for work-related task, overnight, accommodation and stock counting observation fee).

Agenda 7 To consider the Directors' remuneration for the year 2025.

In meeting that the Recruitment & Remuneration Committee considered the remuneration of Directors, and Sub-Committees for 2025 by taking into account the appropriateness of such with type, size, and compliance with similar industry, including the remuneration of Directors that should suit the company's expansion and the Company's profit growth as well as duty and responsibilities of Directors and Sub-committees as follows:

Directors' Bonus Budget for 2025

The Recruitment and Remuneration Committee agreed to proposed shareholders to decision the issue of Bonus for the Directors in 2025 with the budget of no more than THB 1,250,000 which is equal to the approved amount of the previous year and appointed the Recruitment and Remuneration Committee to allocate accordingly, and sought to announce to all shareholders about allocation in the shareholders' meeting of the following year.

The Position Allowance (per person and full month pay)

(Unit : Baht)

	(,
Position	Emoluments
Chairman of Board Directors	25,000
Director and Independent Directors	15,000

<u>Remark</u> : Position allowance for the year 2025 which is approved by the shareholders' meeting is given to the Directors from May 2025 to April 2026.

The Meeting Allowance and Meeting Allowance of Sub-committee (person / in case of self-attending)

1	1.1	D - I- 1)
(Unit	Baht)

Meeting	Position	Emolument as for the position
Meeting of the board of	Chairman of Board Directors	20,000
directors	Director and Independent Director	10,000
Masting of Cub committee	Chairman of Subcommittee	10,000
Meeting of Sub-committee	Subcommittee	7,000

Remarks : - The meeting allowance for the year 2025, which is approved by the shareholders' meeting, is given to the directors presented in the meeting from May 2025 to April 2026.

- Executive Director will not receive the directors' compensation which are position allowance, directors' meeting allowance, and directors' bonuses.
- Sub-committee consist of 2 sub-committee as (1) Audit Committee (2) The Recruitment & Remuneration Committee

The Chairman allowed chance for shareholders and proxies to query and comment. There was no shareholder and proxies ask any additional question.

The meeting considered and voted.

The Chairman announced the vote result as follows:

Total number of shareholders who attended	VOTE	VOTE	VOTE	INVALID	
the meeting and held the right to vote	'AGREE'	'DISAGREE'	'ABSTAINED'		
267,026,232	267,026,232	0	0	0	
100.0000%	100.0000%	0.0000%	0.0000%	0.0000%	

<u>The Meeting resolution</u> : The meeting resolved by unanimous vote approve the Directors' remuneration for the year 2025.

Agenda 8 Other business.

The Chairman announced that for the purpose of transparency in the meeting and to allow equal right to all parties involved, the Company will not add any more agenda in addition to what stated in the meeting booklet, as it may be unfair for those shareholders who did not attend the meeting to exercise their voting right.

If there was any shareholders wishing to propose any matters other than those indicated in the agenda items to be discussed in the meeting, such proposed matter shall be supported by the votes of not less than one-third of all the shares sold. The shares were not to be counted if it was a normal inquiry.

The Chairman allowed chance for shareholders and proxies to inquire and express viewpoints.

Mr. Somsak Hiransinsoonthorn the representative from Thai Investors Association asked what the plan is to restore profitability to the company.

Mr. Rungkan Paisitpanichtrakul clarified that the publishing business unit in the first section has continued to grow steadily year after year, with a strong emphasis on product diversity to meet the expectations of customers across all sectors. In addition, digital content, digital platforms, and applications for both educational and retail segments are currently in development.

In the second section, the retail business unit has scaled down the size of physical stores to align with overall business performance. However, the presence of branches has been maintained across all regions of Thailand to ensure continued accessibility to bookstores and to uphold our position as the largest bookstore chain in the country in terms of branch count. The current approach emphasizes a low-risk strategy, including the expansion of booth roadshows and an increase in the number of pop-up stores.

In the third section, our work with educational institutions and schools has continued to grow each year, driven by a newly formed team called SE-ED Academy. This team is dedicated to supporting and advising both government and private schools in developing new programs. In addition, the team is actively expanding and exploring new partnerships to offer innovative products and services to educational institutions.

In the fourth section, the Digital Department plays an integral role across all sectors of the company, working to digitize our products and continuously expand digital sales.

Mr. Somsak Hiransinsoonthorn the representative from Thai Investors Association asked how many competitors the company faces in the educational institutions and school sector, and whether the company's primary target is Thai schools or international schools.

Mr. Rungkan Paisitpanichtrakul clarified that in term of educational market, the company currently collaborated with many partners to develop the language, mathematic, science for schools and educational institution. Examination products are also available in both physical and digital formats. The company has developed the platform and services: e-commerce, e-book, and e-library to offer to schools and educational institutions.

The Chairman further clarified in the Message from the Chairman that, as a Chairman, I would not place full blame on external circumstances. Instead, I accepted the responsibility, along with the Board and the Management. The Company has fallen into the trap of outdated practices, which has been a matter of concern for all Board members. These issues have been thoroughly discussed and debated, leading to our decision to bring in a new management team to help break free from this cycle.

I accepted the position of Chairman because of my deep passion for reading books. I have always believed in the enduring value and necessity of books, especially in a world that is changing rapidly. While many may argue that knowledge is now easily accessible through the internet, much of that information often lacks proper fact-checking. Similarly, knowledge derived from artificial intelligence can be misleading or inaccurate. For these reasons, I believe that the knowledge contained in books remains essential. However, if we remained trapped in the traditional model of simply selling physical books, we would not survive. Instead, we must embrace the wisdom within books and find innovative ways to apply it.

I have consistently communicated with the management team and emphasized that everyone working here must share a genuine passion for reading. Without an interest in reading, one cannot truly thrive at SE-EDUCATION, just as someone who does not enjoy exercising would struggle to manage a fitness center. I believe that for our organization to succeed, we must foster a deeper passion for reading, think outside the box, and remain committed to hard work. These are fundamental truths we must acknowledge and uphold.

I have never seen a developed country whose citizens did not value reading. Likewise, none of the world's top talents have achieved success without a strong foundation in reading. Bookstores around the world offer inviting reading spaces, thoughtful book recommendations, and are often filled with engaged readers. Yet over the past ten years, SE-EDUCATION has remained stuck in the same old ways.

I have served as Chairman since 2018. The company was profitable during my first two years, a period when I focused heavily on team morale and collaboration. At the time, we operated 348 branches nationwide. I asked the management team which branch had never been visited before, and the answer was the Yala branch. That became the first branch I personally visited, marking the start of my commitment to visit every branch across the country. Within one year, I completed this mission, offering support and encouragement to each team along the way. Following the initial two years of profitability, the company was impacted by the unprecedented COVID-19 pandemic. Since then, our financial performance has fluctuated, with some years showing modest profits and others reflecting minor losses.

In terms of business performance, I deeply regret that the company has been unable to generate sufficient profit for our shareholders or provide dividends. All investors, whether major or minor, may have concerns about the company's modest profits, which reflect a weakened business position. However, what concerns me even more is that limited profitability results in missed opportunities to foster a reading culture. Today, there is no organization in Thailand consistently dedicated to promoting reading and equipping Thai people with the knowledge needed to compete on the global stage. If the company continues to earn only modest profits, we will lack the necessary resources to fulfill this important mission.

Therefore, as part of SE-EDUCATION's business recovery plan, we must adopt new approaches and think creatively beyond the traditional bookstore model. Even within the existing market, there are opportunities to collaborate with leading companies to make books more accessible to Thai readers and to support children's learning. I would like to speak directly to our shareholders. While I have not been deeply involved in day-to-day operations, I have remained actively engaged in discussions with the company's owners as well as executives from other organizations in the publishing industry to explore collaborative solutions for the future of Thailand's book ecosystem. The company is not giving up, we are committed to doing everything within our capacity to move forward. Looking ahead, we recognize that there will be even greater challenges, including the rise of artificial intelligence, advancements in quantum computing, and the growing impact of climate change. These factors will increasingly influence ESG standards and indices like FTSE Russell. All of this will likely lead to rising operational costs for bookstores, printing houses, and warehouse, esespecially amid continued economic uncertainty.

Once again, I do not place blame on external factors. The responsibility rests with me, along with our Board Committees and Management team. We fully acknowledge that our capabilities and efforts have not been sufficient.

Moving forward, we are committed to working harder and striving to reach our full potential. We sincerely apologize for our performance, which has not met expectations.

The Chairman allowed chance for shareholders and proxies to query and comment. There was no shareholder and proxies ask any additional question.

The Chairman thanked the shareholders and proxies who took time to attend this shareholder's meeting and called for ending of the meeting.

Meeting Ended at 3:28 p.m.

After the meeting started at 2:00 p.m. There were 4 shareholders attending the meeting in person and 28 shareholders represented by proxies, totaling 32 shareholders representing the total 267,026,232 registered shares or 68.13% of the total 391,944,418 registered paid-in-capital shares. As there were more than 25 shareholders and proxies attending the meeting and there were more than one-third of said shares, it was considered adequate under the Company's regulation.

Signed..... Chairman of the Board Directors

(Mr. Kasemsant Weerakun)

Signed...... Managing Director

(Mr. Rungkan Paisitpanichtrakul)