SE-EDUCATION PUBLIC COMPANY LIMITED and its subsidiaries
Review report and interim financial statements
For the three-month and nine-month periods ended 30 September 2017



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Independent Auditor's Report on Review of Interim Financial Information

To the Shareholders of SE-EDUCATION PUBLIC COMPANY LIMITED

I have reviewed the accompanying consolidated statement of financial position of SE-EDUCATION PUBLIC COMPANY LIMITED and its subsidiaries as at 30 September 2017, and the related consolidated statements of income and comprehensive income for the three-month and nine-month periods ended 30 September 2017, and the related consolidated statements of changes in shareholders' equity, and cash flows for the nine-month period then ended, as well as the condensed notes to the consolidated financial statements. I have also reviewed the separate financial information of SE-EDUCATION PUBLIC COMPANY LIMITED for the same periods. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34 Interim Financial Reporting. My responsibility is to express a conclusion on this interim financial information based on my review.

Scope of Review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34 Interim Financial Reporting.

Rosan &

Rosaporn Decharkom Certified Public Accountant (Thailand) No. 5659

EY Office Limited

Bangkok: 10 November 2017

Statement of financial position

As at 30 September 2017

(Unit: Thousand Baht)

		Consolidated fina	ancial statements	Separate finan	icial statements
	Note	30 September 2017	31 December 2016	30 September 2017	31 December 2016
		(Unaudited but	(Audited)	(Unaudited but	(Audited)
		reviewed)		reviewed)	
Assets					
Current assets					
Cash and cash equivalents	3	128,882	159,057	103,285	92,917
Current investments	4	26,371	97,806	26,371	72,806
Trade and other receivables	2, 5	108,197	85,126	105,063	80,523
Short-term loan to subsidiary	2	=	1100	3,000	3,000
Inventories	6	331,031	403,332	324,342	397,218
Other current assets	7	50,780	88,734	51,316	86,590
		645,261	834,055	613,377	733,054
Non-current assets held for sale	8	50,432	k#X	50,432	
Total current assets		695,693	834,055	663,809	733,054
Non-current assets					
Restricted bank deposits and other investments	9	13,389	13,374	13,389	13,374
Investments in subsidiaries	10	-	-	70,295	70,295
Investments in associate	11	25,912	25,950	100	100
Property, plant and equipment	12	1,463,664	1,491,005	1,208,611	1,295,530
Leasehold rights on land	2, 13	6,028	5,696	-	4
Leasehold rights on buildings	14	53,497	62,084	53,497	62,084
Intangible assets	15	4,242	5,516	4,574	5,869
Prepaid book copyright and translation fee		16,184	17,179	16,184	17,179
Rental guarantee and deposit		99,779	100,755	99,779	100,755
Deferred tax assets		27,167	22,755	28,194	23,831
Other non-current assets		10,082	10,507	9,734	10,402
Total non-current assets		1,719,944	1,754,821	1,504,357	1,599,419
Total assets		2,415,637	2,588,876	2,168,166	2,332,473



Statement of financial position (continued)

As at 30 September 2017

(Unit: Thousand Baht)

		Consolidated fina	ancial statements	Separate finan	cial statements
	Note	30 September 2017	31 December 2016	30 September 2017	31 December 2016
	-	(Unaudited but	(Audited)	(Unaudited but	(Audited)
		reviewed)		reviewed)	
Liabilities and shareholders' equity					
Current liabilities					
Trade and other payables	2, 16	967,420	1,023,590	951,702	1,014,577
Income received in advance recognisable within					
one year	17	18,426	46,367	-	-
Current portion of long-term loans	19	116,608	93,090	60,408	71,520
Income tax payable		216	317	15	
Current portion of provision for long-term					
employee benefits		7,260	8,832	7,260	8,443
Other current liabilities	18	30,335	71,868	25,621	69,826
Total current liabilities		1,140,265	1,244,064	1,044,991	1,164,366
Non-current liabilities				3.000	
Income received in advance, net of current portion	17	17,468	772		100
Long-term loans, net of current portion	19	234,252	318,250	223,702	261,600
Provision for long-term employee benefits,					
net of current portion		61,644	57,390	55,869	51,399
Other non-current liabilities		8,676	7,438	8,676	7,438
Total non-current liabilities		322,040	383,850	288,247	320,437
Total liabilities		1,462,305	1,627,914	1,333,238	1,484,803
Shareholders' equity					
Share capital					
Registered					
391,944,529 ordinary shares of Baht 1 each		391,945	391,945	391,945	391,945
Issued and paid-up					
391,944,418 ordinary shares of Baht 1 each		391,944	391,944	391,944	391,944
Share premium		149,421	149,421	149,421	149,421
Retained earnings					
Appropriated					
Statutory reserve - The Company		39,194	39,194	39,194	39,194
Statatory reserve - Subsidiary		632	_	1.0	-
Unappropriated		164,643	175,115	131,410	143,938
Other components of shareholders' equity		127,127	127,532	122,959	123,173
Equity attributable to owners of the Company		872,961	883,206	834,928	847,670
Non-controlling interests of the subsidiaries		80,371	77,756		-
Total shareholders' equity		953,332	960,962	834,928	847,670
Total liabilities and shareholders' equity		2,415,637	2,588,876	2,168,166	2,332,473

The accompanying notes are an integral part of the financial statements.

Directors

Statement of income

For the three-month period ended 30 September 2017

(Unit: Thousand Baht)

		Consolidated financial statements		Separate financial statements		
	Note	2017	2016	2017	2016	
Revenues			2			
Revenues from sales		837,442	957,906	836,431	956,764	
Tuition fees income	17	41,037	39,319	-	-	
Interest and dividend income		175	159	3,688	171	
Other income		16,016	4,588	14,192	3,122	
Total revenues		894,670	1,001,972	854,311	960,057	
Expenses					<u>-</u>	
Cost of sales		550,548	623,657	550,236	622,094	
Cost of tuition fees		36,989	31,503	-	9	
Selling expenses		210,075	230,687	210,046	230,688	
Administrative expenses		119,146	126,321	112,836	118,659	
Total expenses		916,758	1,012,168	873,118	971,441	
Loss before finance cost and income tax		(22,088)	(10,196)	(18,807)	(11,384)	
Finance cost		(4,582)	(5,723)	(3,529)	(4,392)	
Loss before income tax		(26,670)	(15,919)	(22,336)	(15,776)	
Income tax revenues	20	1,463	3,693	1,346	3,645	
Loss for the period		(25,207)	(12,226)	(20,990)	(12,131)	
Profit (loss) attributable to						
Equity holders of the Company		(24,810)	(12,226)	(20,990)	(12,131)	
Non-controlling interests of the subsidiaries		(397)	•			
3		(25,207)	(12,226)			
					(Unit: Baht)	
Loss per share	21				u. • ritoriosistantinos de canadardi (17.1 • 17.1)	
Basic loss per share						
Loss attributable to equity holders of the Company		(0.06)	(0.03)	(0.05)	(0.03)	



Statement of comprehensive income

For the three-month period ended 30 September 2017

(Unit: Thousand Baht)

	Consolidated financial statements		Separate financial statements		
	2017	2016	2017	2016	
Loss for the period	(25,207)	(12,226)	(20,990)	(12,131)	
Other comprehensive income:					
Other comprehensive income to be reclassified					
to profit or loss in subsequent periods					
Gain (loss) on changes in value of					
available-for-sale investments	2	143	2	(39)	
Less: Income tax effect	(1)	(28)	(1)	8	
Other comprehensive income to be reclassified					
to profit or loss in subsequent periods					
- net of income tax	1	115	1	(31)	
Other comprehensive income for the period	1	115	1	(31)	
Total comprehensive income for the period	(25,206)	(12,111)	(20,989)	(12,162)	
Total comprehensive income attributable to					
Equity holders of the Company	(24,809)	(12,186)	(20,989)	(12,162)	
Non-controlling interests of subsidiaries	(397)	75	2		
Total comprehensive income for the period	(25,206)	(12,111)			



Statement of income

For the nine-month period ended 30 September 2017

(Unit: Thousand Baht)

		Consolidated fina	ancial statements	Separate financ	ial statements
	Note	2017	2016	2017	2016
Revenues					
Revenues from sales		2,756,703	3,060,228	2,752,694	3,057,822
Tuition fees income	17	132,109	125,055	•	-
Interest and dividend income		840	652	5,178	2,056
Other income		45,666	36,217	39,475	30,792
Total revenues	•	2,935,318	3,222,152	2,797,347	3,090,670
Expenses)			
Cost of sales		1,794,886	2,011,665	1,790,292	2,008,511
Cost of tuition fees		99,052	93,214	-	
Selling expenses		638,778	704,306	638,736	704,307
Administrative expenses		389,175	364,057	366,150	342,766
Total expenses	(*	2,921,891	3,173,242	2,795,178	3,055,584
Profit before share of profit from investment					
in associate, finance cost and income tax		13,427	48,910	2,169	35,086
Share of profit from investment in associate	11	962	1,799	-	§
Profit before finance cost and income tax	•	14,389	50,709	2,169	35,086
Finance cost		(15,101)	(17,943)	(11,562)	(13,829)
Profit (loss) before income tax		(712)	32,766	(9,393)	21,257
Income tax revenues (expenses)	20	746	(6,347)	596	(6,314)
Profit (loss) for the period		34	26,419	(8,797)	14,943
Profit (loss) attributable to					
Equity holders of the Company		(6,300)	20,739	(8,797)	14,943
Non-controlling interests of the subsidiaries		6,334	5,680		
		34	26,419		
					(Unit: Baht)
Earnings per share	21				
Basic earnings (loss) per share					
Profit (loss) attributable to equity holders of the Company		(0.02)	0.05	(0.02)	0.04



Statement of comprehensive income

For the nine-month period ended 30 September 2017

(Unit: Thousand Baht)

	Consolidated financial statements		Separate financial statements		
	2017	2016	2017	2016	
Profit (loss) for the period	34	26,419	(8,797)	14,943	
Other comprehensive income:					
Other comprehensive income to be reclassified					
to profit or loss in subsequent periods					
Loss on changes in value of					
available-for-sale investments	(32)	(3,088)	(32)	(2,633)	
Less: Income tax effect	6	618	6	527	
Other comprehensive income to be reclassified			-		
to profit or loss in subsequent periods					
- net of income tax	(26)	(2,470)	(26)	(2,106)	
Other comprehensive income for the period	(26)	(2,470)	(26)	(2,106)	
Total comprehensive income for the period	8	23,949	(8,823)	12,837	
Total comprehensive income attributable to					
Equity holders of the Company	(6,326)	18,454	(8,823)	12,837	
Non-controlling interests of subsidiaries	6,334	5,495	-		
Total comprehensive income for the period	8	23,949			



(Unaudited but reviewed)

(Unit: Thousand Baht)

SE-EDUCATION PUBLIC COMPANY LIMITED and its subsidiaries Statement of changes in shareholders' equity
For the nine-month period ended 30 September 2017

(3,919) (2,470)(47,033)(26)(3,719)26,419 23,949 34 shareholders' 993,635 960,962 970,551 953,332 equity Total Total equity Equity attributable attributable to to non-controlling the subsidiaries (185)(3,719)5,680 5,495 71,178 76,673 77,756 6,334 interests of 6,334 80,371 shareholders of the Company (47,033)(6,326)(2,285)(6,300)(3,919)922,457 20,739 18,454 (26)893,878 883,206 872,961 components of shareholders' (2,285)(328)(392)(2,285)(26)(26)127,653 130,330 127,127 Total other 127,532 equity Other components of equity (392) (328)Other comprehensive income available-for-sale revaluation of Surplus on 127,609 127,477 128,001 127,098 assets Consolidated financial statements 2,329 (2,285)(26)59 investments (2,285)(26)44 55 on changes in value of Equity attributable to owners of the Company Surplus Unappropriated 175,115 (6,300)(3,919)(632)20,739 20,739 (47,033)(6,300)211,568 392 185,666 379 164,643 Retained earnings Appropriated - statutory reserve 632 632 Subsidiary The Company 39,194 39,194 39,194 39,194 Share premium 149,421 149,421 149,421 149,421 391,944 share capital 391,944 391,944 391,944 Issued and paid-up Transferred surplus on revaluation of assets to Transferred surplus on revaluation of assets to Other comprehensive income for the period Total comprehensive income for the period Other comprehensive income for the period Total comprehensive income for the period Subsidiary paid dividend to non-controlling Balance as at 30 September 2016 Balance as at 30 September 2017 Unappropriated retained earnings transferred to statutory reserve Balance as at 1 January 2016 Balance as at 1 January 2017 Change during the period Profit (loss) for the period interests of subsidiaries Change during the period Dividend paid (Note 22) Dividend paid (Note 22) Profit for the period retained earnings retained earnings

The accompanying notes are an integral part of the financial statements.

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(Unit: Thousand Baht)

SE-EDUCATION PUBLIC COMPANY LIMITED and its subsidiaries Statement of changes in shareholders' equity (continued)

For the nine-month period ended 30 September 2017

				Separate	Separate financial statements	"		
					Othe	Other components of equity	uity	
					Other comprehensive income	ensive income		
					Surplus		ř.	
					on changes		Total other	
	Issued and				in value of	Surplus on	components of	Total
	paid-up		Retained	Retained earnings	available-for-sale	revaluation of	shareholders'	shareholders'
	share capital	Share premium	Appropriated	Unappropriated	investments	assets	equity	equity
Balance as at 1 January 2016	391,944	149,421	39,194	187,766	2,150	123,385	125,535	893,860
Change during the period								
Profit for the period	1	ı	10	14,943	ï	3	3	14,943
Other comprehensive income for the period	9	1	tő.	ť	(2,106)	•	(2,106)	(2,106)
Total comprehensive income for the period	,	1	70	14,943	(2,106)		(2,106)	12,837
Dividend paid (Note 22)	2	ì	T	(47,033)	£	L	ı	(47,033)
Transferred surplus on revaluation of assets to retained earnings	1	,	31	200		(200)	(200)	ï
Balance as at 30 September 2016	391,944	149,421	39,194	155,876	44	123,185	123,229	859,664
Balance as at 1 January 2017	391,944	149,421	39,194	143,938	55	123,118	123,173	847,670
Change during the period								
Loss for the period	r.	i	3.	(8,797)	1	10	i C	(8,797)
Other comprehensive income for the period	C	Ŀ	Ĭ.		(26)	7	(26)	(26)
Total comprehensive income for the period	ı	U	r.	(8,797)	(26)	1	(26)	(8,823)
Dividend paid (Note 22)	•		Ē	(3,919)				(3,919)
Transferred surplus on revaluation of assets to retained earnings)	1		188	Ľ	(188)	(188)	•
Balance as at 30 September 2017	391,944	149,421	39,194	131,410	29	122,930	122,959	834,928

The accompanying notes are an integral part of the financial statements.



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Statement of cash flows

For the nine-month period ended 30 September 2017

(Unit: Thousand Baht)

	Consolidated finance	ial statements	Separate financia	l statements
	2017	2016	2017	2016
Cash flows from operating activities				
Profit (loss) before tax	(712)	32,766	(9,393)	21,257
Adjustments to reconcile profit (loss) before tax to				
net cash provided by (paid from) operating activities				
Depreciation and amortisation	84,669	91,250	71,876	77,957
Allowance for doubtful accounts and estimated				
goods return (reversal)	5,316	(3,134)	5,488	(2,824)
Adjustment from clearing accounts receivable	(47)	(105)	(47)	(105)
Allowance for impairment of assets (reversal)	813	(1,251)	813	(1,251)
Expense from loss of inventories	7,898	8,491	7,898	8,491
Allowance for loss of inventories, dilapidated and slow moving	20,939	4,277	20,939	4,277
Expense for donation of goods and equipment	7,749	5,618	7,749	5,618
Provision for long-term employee benefits	12,614	7,397	12,606	6,045
Share of profit from investment in associate	(962)	(1,799)		-
Gain on disposal of current investments	(1,073)	(4,190)	(1,073)	(3,780)
Loss from stock destruction	9,120	10,023	9,120	10,023
Loss on sales and written-off equipment	1,574	3,676	1,407	3,455
Amortised leasehold rights on land and buildings	8,795	8,562	8,587	8,311
Loss on written-off leasehold rights on land	2,818	-	-	-
Adjustment from clearing coupon payable	(6,394)	-	(6,394)	20
Adjustment from clearing long outstanding payable	(1,440)	(3,573)	(1,440)	(3,573)
Interest expenses	15,101	17,943	11,562	13,829
Interest income	(840)	(652)	(609)	(556)
Dividend income	U=		(4,569)	(1,500)
Profit from operating activities before	Name and the second second			
changes in operating assets and liabilities	165,938	175,299	134,520	145,674
Operating assets (increase) decrease				
Trade and other receivables	(28,340)	(44,867)	(29,981)	(47,376)
Inventories	26,595	(65,085)	27,170	(63,098)
Other current assets	36,056	(9,143)	36,861	(8,755)
Prepaid book copyright and translation fee	995	(842)	995	(842)
Rental guarantee and deposit	976	(1,138)	976	(1,13.8)
Other non-current assets	425	(14,502)	668	(14,450)
Operating liabilities increase (decrease)				
Trade and other payables	(63,083)	5,519	(62,589)	5,839
Income received in advance	(11,245)	(30,506)	61 _{1.53}	1.4
Cash paid for long-term employee benefits	(9,932)	(3,472)	(9,319)	(3,472)
Other current liabilities	(39,699)	11,909	(42,371)	11,402
Other non-current liabilities	1,238	(890)	1,238	(890)
Cash flows from operating activities	79,924	22,282	58,168	22,894
Cash receipt from tax refunded	5,992	NW)	5,992	-
Cash paid for interest expenses	(15,114)	(17,997)	(11,575)	(13,883)
Cash paid for income tax	(7,984)	(6,986)	(7,762)	(6,986)
Net cash flows from (used in) operating activities	62,818	(2,701)	44,823	2,025



Statement of cash flows (continued)

For the nine-month period ended 30 September 2017

(Unit: Thousand Baht)

	Consolidated financial statements Separa		Separate financia	rate financial statements	
	2017	2016	2017	2016	
Cash flows from investing activities					
Increase in restricted bank deposits and					
other investments	(15)	(14)	(15)	(14)	
Decrease in current investments	72,476	103,102	47,476	96,034	
Increase in short-term loan to subsidiary		-	***	(2,000)	
Dividend received	1,000	1,500	1,000	1,500	
Interest income	969	714	600	521	
Cash paid for purchase of property and equipment	(105,995)	(54,548)	(36,906)	(51,099)	
Proceeds from sales of equipment	334	1,274	324	1,262	
Cash receipt from advanced deposit	6,000	2	6,000		
Cash paid for acquisition of leasehold right on land	(3,358)	140	(*)	-	
Cash paid for purchase of intangible assets	(5)	(152)	(5)	(152)	
Net cash flows from (used in) investing activities	(28,594)	51,876	18,474	46,052	
Cash flows from financing activities					
Cash receipt from short-term loan from financial institution		50,000		50,000	
Cash receipt from long-term loans	10,550	-	PER	÷	
Repayment of long-term loans	(71,030)	(60,040)	(49,010)	(53,640)	
Dividend paid	(3,919)	(47,033)	(3,919)	(47,033)	
Net cash flows used in financing activities	(64,399)	(57,073)	(52,929)	(50,673)	
Net incerase (decrease) in cash and cash equivalents	(30,175)	(7,898)	10,368	(2,596)	
Cash and cash equivalents at beginning of the period	159,057	131,672	92,917	86,443	
Cash and cash equivalents at end of the period (Note 3)	128,882	123,774	103,285	83,847	
Supplemental cash flows information					
Non-cash transactions					
Recognised loss in revaluation surplus on changes					
in value of available-for-sale investments	(32)	(3,088)	(32)	(2,633)	
Purchase of assets for which cash has not been paid	3,207	982	(273)	1,011	
Transferred land and building to non-current assets held for sale	50,432		50,432		
Dividend receivable			3,569	-	
Dividend payable	3,719	8-	12	12	
2202 20,000	-,-,-				



Notes to interim financial statements

For the three-month and nine-month periods ended 30 September 2017

1. General information

1.1 Corporate information

SE-EDUCATION PUBLIC COMPANY LIMITED ("the Company") is a public company incorporated and domiciled in Thailand. The Company listed on the Stock Exchange of Thailand on 29 April 1993. The Company's registered office is located at No. 1858/87-90, Bangna-Trad Road, Bangna Sub-District, Bangna District, Bangkok. Its distribution center is situated at 118 Moo 1, Tambon Sisa Chorakhe Yai, Bang Sao Tong District, Samutprakarn.

The Company and its subsidiaries operate their businesses in Thailand and are authorised to engage in the following:

- Operate bookstores which consist of SE-ED Book Center and network stores and various university bookstores in Bangkok and other provinces as well as the network and sales area in various forms.
- 2. Distribute books for both published by SE-ED and other publishers to bookstores all over the country and to other sales channels.
- 3. Publish books as well as academic and educational journals and provide services for display advertisements to be published in the Company's monthly magazine.
- 4. SE-ED Learning Center, is an education center that provides services and activities aiming to develop potentials and aptitudes of Thai children such as supplementary math and English course.
- 5. Plearnpattana School, which operates a private school offering courses for students from pre-kindergarten to Matayom 6.
- 6. BaesLab Co., Ltd. (subsidiary), which operates in consulting, provision and distribution of software and hardware business.

1.2 Basis for preparation of the interim financial statements

These interim financial statements are prepared in accordance with Thai Accounting Standard No. 34 (revised 2016) Interim Financial Reporting, with the Company choosing to present condensed interim financial statements. However, the Company has presented the statements of financial position, income, comprehensive income, changes in shareholders' equity, and cash flows in the same format as that used for the annual financial statements.

The interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the Thai language financial statements.

1.3 Basis of consolidation

These consolidated interim financial statements are prepared by applying the same basis as that applied for the preparation of the consolidated financial statements for the year ended 31 December 2016, with there being no changes in the structure of shareholding in subsidiaries during the current period, except for the decreasing of share capital of the subsidiary as described in Note 10.

1.4 New financial reporting standards

During the period, the Company and its subsidiaries have adopted the revised financial reporting standards and interpretations (revised 2016) and new accounting treatment guidance which are effective for fiscal years beginning on or after 1 January 2017. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards revision of wording and terminology, and provision of interpretations and accounting guidance to users of standards. The adoption of these financial reporting standards does not have any significant impact on the Company and its subsidiaries' financial statements.

1.5 Significant accounting policies

The interim financial statements are prepared using the same accounting policies and methods of computation as were used for the financial statements for the year ended 31 December 2016.

2. Related party transactions

During the periods, the Company and its subsidiaries had significant business transactions with related parties. Such transactions, which are summarised below, arose in the ordinary course of business and were concluded on commercial terms and bases agreed upon between the Company, its subsidiaries and those related parties.



(Unit: Thousand Baht)

For the three-month periods

ended 30 September

	Consol	idated	Sepa	ırate	2
	financial st	atements	financial s	tatements	Transfer Pricing Policy
	2017	2016	2017	2016	
Transactions with subsidiary companies					
(being eliminated in the consolidated fina	ncial statemer	nts)			
Sales of goods	-	-	69	86	Market price
Service expenses	9	Ξ	857	992	Mutually agreed agreement
Interest income	-	-	54	35	MOR per annum
Service revenue	-	-	42	-	Mutually agreed agreement
Dividend income	5	Ē	3,569	-	As declared
Transactions with shareholder and direct	ors of subsidia	ary			
Lease land	303	306	-	-	Mutually agreed agreement
Amortised leasehold rights on land	73	85	-	17	Mutually agreed agreement
Interest expenses	16	8	-	-	5% - 6% per annum
Transactions with related companies					
Sales of goods	112	6,359	112	6,359	Market price
Purchases of goods	42	278	42	278	Market price
					(Unit: Thousand Baht)

For the nine-month periods

ended 30 September

	Consol	idated	Separate		
	financial st	atements	financial st	atements	Transfer Pricing Policy
	2017	2016	2017	2016	
Transactions with subsidiary companies					
(being eliminated in the consolidated final	ncial stateme	nts)			
Sales of goods		-	578	775	Market price
Service expenses	-	_	2,557	2,692	Mutually agreed agreement
Interest income	S#S	-	162	67	MOR per annum
Service revenue			126	-	Mutually agreed agreement
Dividend income			3,569	4	As declared
Transactions with associate company					
Dividend income	~	-	1,000	1,500	As declared
Transactions with shareholder and director	ors of subsidia	ary			
Lease land	751	906	=		Mutually agreed agreement
Amortised leasehold rights on land	208	251	E '	*	Mutually agreed agreement
Interest expenses	32	22	-	-	5% - 6% per annum
Transactions with related companies					
Sales of goods	168	28,338	168	28,338	Market price
Purchases of goods	1,645	477	1,645	477	Market price

As at 30 September 2017 and 31 December 2016, the balances of the accounts between the Company, its subsidiaries and those related parties are as follows:

			(Unit: Thousand Baht)		
	Conso	lidated	Separate		
	financial s	tatements	financial s	tatements	
	30 September	31 December	30 September	31 December	
	2017	2016	2017	2016	
Short-term loan to subsidiary					
Subsidiary		-	3,000	3,000	
Interest receivable					
Subsidiary	-		54	46	
Dividend receivable				•	
Subsidiary			3,569		
Leasehold rights on land					
Shareholder/directors of subsidiary	6,028	5,696	-	-	
Trade accounts receivable (Note 5)					
Subsidiary	5.	-	47	-	
Related companies (related by co-director)	9,642	13,432	9,642	13,432	
Total	9,642	13,432	9,689	13,432	
Trade accounts payable (Note 16)					
Related companies of shareholders	892	2,234	892	2,234	

Short-term loan to subsidiary which is due within 1 year. The subsidiary obtained such loan for the purpose of funding product development. Interest is charged at MOR of a commercial bank per annum.

Directors and management's benefits

During the three-month and nine-month periods ended 30 September 2017 and 2016, the Company and its subsidiaries had employee benefit expenses payable to their directors and management as below.

(Unit: Million Baht)

	For the three-month periods ended 30 September				
	Consolidated financial statements		Separate financial statements		
	2017	2016	2017	2016	
Short-term employee benefits	6.85	6.78	6.28	6.06	
Post-employment benefits	0.14	0.27	0.08	0.10	
Total	6.99	7.05	6.36	6.16	



(Unit: Million Baht)

For the nine-month periods ended	30	September
----------------------------------	----	-----------

	Consolidated financial statements		Separate financial statements	
	2017	2016	2017	2016
Short-term employee benefits	21.48	20.19	19.44	17.59
Post-employment benefits	0.50	0.57	0.36	0.30
Total	21.98	20.76	19.80	17.89

Cash and cash equivalents 3.

(Unit: Thousand Baht)

	Consolidated financial statements		Separate financial statements	
	30 31		30	31
	September	December	September	December
	2017	2016	2017	2016
Cash	16,796	24,171	16,601	23,974
Bank deposits with maturity not over			25	
3 months	112,086	134,886	86,684	68,943
Total	128,882	159,057	103,285	92,917

Current investments 4.

(Unit: Thousand Baht)

	Consolidated financial statements				
	30 September 2017		31 Decem	nber 2016	
	Cost	Fair value	Cost	Fair value	
Available-for-sale securities					
Fixed income fund	26,335	26,371	72,738	72,806	
Add: Unrealised gain from revaluation					
of investments	36		68	_	
Total available-for-sale securities	26,371	26,371	72,806	72,806	
Fixed deposit 3 months			25,000	25,000	
Current investments - net	26,371	26,371	97,806	97,806	



(Unit: Thousand Baht)

Separate	financial	statements
Ocparate	mianciai	Statements

	30 September 2017		31 December 2016	
	Cost	Fair value	Cost	Fair value
Available-for-sale securities				
Fixed income fund	26,335	26,371	72,738	72,806
Add: Unrealised gain from revaluation				
of investments	36		68	_
Total available-for-sale securities	26,371	26,371	72,806	72,806
Current investments - net	26,371	26,371	72,806	72,806

5. Trade and other receivables

	Consolidated financial statements		(Unit: Thousand Ba Separate financial statements	
	30 September	31 December	30 September	31 December
	2017	2016	2017	2016
Trade accounts receivable - related parties		1.		·
Aged on the basis of due dates				
Not yet due	9,642	13,432	9,677	13,432
Past due				
Up to 6 months	-	~	12	4
Total trade accounts receivable -		-		
related parties	9,642	13,432	9,689	13,432
Trade accounts receivable - unrelated parti	es	<u> </u>		0
Aged on the basis of due dates				
Not yet due	52,518	43,333	51,532	43,261
Past due				
Up to 6 months	53,121	26,857	51,700	23,048
6 - 12 months	2,807	5,385	2,378	4,729
Over 12 months	3,428	3,985	2,705	3,193
Total trade accounts receivable				S.
- unrelated parties	111,874	79,560	108,315	74,231
Less: Allowance for doubtful debts	(11,314)	(8,017)	(10,379)	(6,910)
Allowance for goods return	(6,345)	(4,326)	(6,345)	(4,326)
Total trade accounts receivable -				
unrelated parties, net	94,215	67,217	91,591	62,995
Other receivables		\(\frac{1}{2}\)		
Advances	1,892	839	1,760	803
Others	2,448	3,638	2,023	3,293
Total other receivables	4,340	4,477	3,783	4,096
Trade and other receivables - net	108,197	85,126	105,063	80,523



The movements in transactions of allowance for doubtful accounts and allowance for goods return during the nine-month period ended 30 September 2017, are as follows:

			(Unit:	Inousand Bant)
	Consolidated		Separate	
	financial s	tatements	financial statements	
	Allowance for	Allowance for	Allowance for	Allowance for
	doubtful debts	goods return	doubtful debts	goods return
Balance as at 31 December 2016	8,017	4,326	6,910	4,326
Add: Allowance made during the				
period	3,469	2,019	3,469	2,019
Less: Allowance reversed during the				
period	(172)	-	-	<u> </u>
Balance as at 30 September 2017	11,314	6,345	10,379	6,345

6. Inventories

(Unit: Thousand Baht)

	Consolidated financial statements		Separate financial statements	
	30 September	31 December	30 September	31 December
	2017	2016	2017	2016
Raw material	3,375	4,628	3,375	4,628
Work in process	11,342	10,979	6,835	7,063
Finished goods	545,622	596,094	543,340	593,796
Total	560,339	611,701	553,550	605,487
Less: Allowance for loss				
of inventories	(3,383)	(4,389)	(3,383)	(4,389)
Allowance for dilapidated				
and slow moving	(225,925)	(203,980)	(225,825)	(203,880)
Inventories - net	331,031	403,332	324,342	397,218

Movements in transactions of allowance for loss of inventories and allowance for dilapidated and slow moving during the nine-month period ended 30 September 2017 are summarised below.

(Unit: Thousand Baht)

	Consolidated	Separate
	financial statements	financial statements
Balance as at 31 December 2016	208,369	208,269
Add: Allowance for diminution in value of		
inventories made during the period	34,732	34,732
Less: Reversal of allowance for diminution in		
value of inventories during the period	(13,793)	(13,793)
Balance as at 30 September 2017	229,308	229,208
2.4	2	

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7. Other current assets

(Unit: Thousand Baht)

	Consolidated		Separate		
	financial s	tatements	financial	financial statements	
	30 31		30	31	
	September	December	September	December	
	2017	2016	2017	2016	
Supplies	16,984	17,647	16,026	17,025	
Prepaid expenses	18,138	15,941	16,257	14,699	
Advance payment					
for purchasing books	111	37,400	111	37,400	
Other current assets	15,547	17,746	18,922	17,466	
Total	50,780	88,734	51,316	86,590	

8. Non-current assets held for sale

As at 30 September 2017, details of non-current assets held for sale are as follows:

(Unit: Thousand Baht)

	Consolidated/Separate financial statements			
	Land	Total		
Revalued amount	42,000	12,354	54,354	
Less: Accumulated depreciation	-	(3,922)	(3,922)	
Net book value	42,000	8,432	50,432	

A reconciliation of the net book value of non-current assets held for sale for the nine-month period ended 30 September 2017 is presented below.

(Unit: Thousand Baht)

	Consolidated/
	Separate financial
	statements
Net book value as at 31 December 2016	-
Add: Transfer from land and building	50,432
Net book value as at 30 September 2017	50,432



On 15 September 2017 the Company entered into an agreement to sell land and building with an unrelated party ("the buyer") at a price of Baht 60 million and the Company received deposits for the sale of the land and building amounting to Baht 6 million from the buyer.

9. Restricted bank deposits and other investments

(Unit: Thousand Baht)

Conso	lidated/Se	parated

	financial s		
	30 September	31 December	Interest rate
	2017	2016	(% p.a.)
Fixed deposits with 12 months maturity	8,000	8,000	0.80
Government bonds with 7 years maturity	5,389	5,374	3.625
Total	13,389	13,374	

The Company pledged such fixed deposits and other investments to guarantee electricity use, area rental and distributor as discussed in Note 24.2.

10. Investments in subsidiaries

Details of investments in subsidiaries as presented in the separate financial statements are as follows:

									(Unit: T	housand Baht)
Company's name	Paid-uţ	o capital		holding	С	ost	impai	rment stments	based	amounts on cost od - net
	30 September 2017	31 December 2016	30 September 2017 (%)	31 December 2016 (%)	30 September 2017	31 December 2016	30 September 2017	31 December 2016	30 September 2017	31 December 2016
SE-ED Book Center Co.,Ltd.	1,000	1,000	99.99	99.99	1,000	1,000	(187)	(187)	813	813
BaesLab Co., Ltd.	250	250	60.00	60.00	150	150	-		150	150
Plearn Patt Co.,Ltd.	151,850	169,476	48.97	48.97	83,000 84,150	83,000 84,150	(13,668)	(13,668)	69,332 70,295	70,295

During the periods, the Company recognised dividend income from subsidiary as detailed below.

(Unit: Thousand Baht)

	For the three-r	nonth period	For the nine-r	month period	
Company's name	ended 30 S	eptember	ended 30 September		
	2017	2016	2017	2016	
Plearn Patt Co., Ltd.	3,569	-	3,569	-	
	3,569	-	3,569	-	

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Changes in investments in subsidiary during the period are as follows: -

On 28 March 2017, the Annual General Meeting of Shareholder of the Plearn Patt Company Limited, a subsidiary in which the Company hold 48.97% of shares, passed a resolution to decrease its registered capital, from the registered capital of Baht 169,475,500 (16,947,550 ordinary shares at Baht 10 each) to Baht 151,850,048 (16,947,550 ordinary shares at Baht 8.96 each) in order to reduce the subsidiary's accumulated loss. The subsidiary registered its decrease in share capital to the Ministry of Commerce on 18 May 2017. However, the Company's proportionate holding in the equity of such subsidiary does not change.

11. Investments in an associate

(Unit: Thousand Baht)

					lidated	Sepa financial s	statements		
Company's	Nature of	Sharel	nolding	Carrying am	ounts based	Carrying am	ounts based	Dividend r	ecognised
name	business	percentage		entage on equity method		on cost	method	during t	he period
0,000 0 1000000000000000000000000000000		30	31	30	31	30	31	30	31
		September	December	September	December	September	December	September	December
		2017	2016	2017	2016	2017	2016	2017	2016
		(%)	(%)						
M AND E	Printing office, production of technical	25	25	25,912	25,950	100	100	1,000	1,500
Co., Ltd.	magazines and engineering manuals								
				25,912	25,950	100	100	1,000	1,500

12. Property, plant and equipment

Movements of the property, plant and equipment account during the nine-month period ended 30 September 2017 are summarised below.

(Unit: Thousand Baht)

	Consolidated	Separate
	financial statements	financial statements
Net book value as at 31 December 2016	1,491,005	1,295,530
Transferred land and building to non-current		
assets held for sale (Note 8)	(50,432)	(50,432)
Acquisitions during period - at cost	109,202	36,633
Disposal during period - net book value		
at disposal date	(248)	(71)
Written - off during period - net book value		
at written - off date	(1,649)	(1,649)
Depreciation for the period	(83,401)	(70,587)
Impairment for the period	(813)	(813)
Net book value as at 30 September 2017	u ving 1,463,664	1,208,611

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The Company mortgaged the land and constructions thereon where the distribution center is situated to secure against credit facilities granted by the bank as discussed in Note 19.

13. Leasehold rights on land

The whole amount of the leasehold rights consisted of two land lease agreements which the subsidiary entered into with its shareholders totalling Baht 10 million. It is related to the lease of land area of approximately 20 rais for the period of 30 years for the purpose of operating an education institute.

Movement of the leasehold rights on land during the nine-month period ended 30 September 2017 is summarised below:

	(Unit: Thousand Baht)
	Consolidated
	financial statements
Net book value as at 31 December 2016	5,696
Acquisitions during period - at cost	3,358
Written - off during period - net book value	
at written - off date	(2,818)
Amortisation for the period	(208)
Net book value as at 30 September 2017	6,028

14. Leasehold rights on buildings

The whole amount of the leasehold on buildings represented leased areas in leading shopping centers in order to open SE-ED Book Center. The terms of these leaseholds range between 10 to 30 years. During the nine-month period ended 30 September 2017, the Company amortised leasehold rights as expenses totalling Baht 8.59 million (2016: Baht 8.31 million).

15. Intangible assets

Movements of the intangible assets which are software license fee during the nine-month period ended 30 September 2017 are summarised below.

		(Unit: Thousand Baht)
	Consolidated	Separate
	financial statements	financial statements
Net book value as at 31 December 2016	5,516	5,869
Acquisitions during period - at cost	5	5
Written - off during period - net book value		
at written - off date	(11)	(11)
Amortisation for the period	(1,268)	(1,289)
Net book value as at 30 September 2017	4,242	4,574
		m 21

16. Trade and other payables

			(Unit: TI	nousand Baht)
	Conso	lidated	Sepa	arate
	financial s	statements	financial s	tatements
	30	31	30	31
	September	December	September	December
	2017	2016	2017	2016
Trade accounts payable -				
related parties	892	2,234	892	2,234
Trade accounts payable -				
unrelated parties	844,014	903,320	842,321	902,704
Accrued expenses	71,741	69,320	61,549	61,158
Other payables for purchase				
of assets	8,337	5,130	4,645	4,918
Notes payable	7,863	6,583	7,842	6,566
Other payables	34,573	37,003	34,453	36,997
Total	967,420	1,023,590	951,702	1,014,577

17. Income received in advance / income from tuition fees

(Unit: Thousand Baht)

	Consolidated financial statements		
	30 September 31 December		
	2017	2016	
Income received in advance - not yet recognised	35,894	47,139	
Less: Income received in advance recognisable			
within one year	(18,426)	(46,367)	
Net	17,468	772	

During the nine-month period ended 30 September 2017, movements of income received in advance are as follows:

(Unit: Thousand Baht)

	Consolidated financial statements				
	Initial	Education			
	entrance fee	supporting fee	Total		
Balance as at 31 December 2016	6,048	41,091	47,139		
Add: Increase during the period	6,855	116,062	122,917		
Less: Income recognition during the period	(10,283)	(121,826)	(132,109)		
Less: Returned due to resignation of students	(20)	(2,033)	(2,053)		
Balance as at 30 September 2017	2,600	33,294	35,894		
Less: Returned due to resignation of students	(20)	(2,033)	(2,053)		

Other current liabilities 18.

(Unit: Thousand Baht) Consolidated Separate financial statements financial statements 30 September 31 December 30 September 31 December 2017 2016 2017 2016 17,239 Coupon payable 11,111 17,239 11,111 Accrued withholding tax 2,287 2,359 1,975 2,061 Unearned income 6,029 3,355 2,562 2,373 Advance received for 1,386 44,291 purchasing books 1,386 44,291 Advanced deposit 6,000 6,000 Others 3,522 4,624 2,587 3,862 25,621 69,826

71,868

30,335

Long-term loans

Total

					(Unit: T	nousand Baht)	
			Consolidated		Separate		
			financial s	tatements	financial s	tatements	
			30	31	30	31	
	Interest rate		September	December	September	December	
Loan	(%)	Repayment schedule	2017	2016	2017	2016	
1	THBFD 3M+3.85*	Monthly installment as from 31 July					
		2014 with the last installment in					
		30 June 2021	133,780	160,600	133,780	160,600	
2	MLR-1.5	Monthly installment as from					
		30 November 2014 with the last					
		installment in 31 December 2023	150,330	172,520	150,330	172,520	
3	6.00 - 7.50	Settlement at maturity date of the					
		contracts	66,750	78,220		-	
Total			350,860	411,340	284,110	333,120	
Less: Cu	rrent portion		(116,608)	(93,090)	(60,408)	(71,520)	
Long-teri	m loans, net of current	portion	234,252	318,250	223,702	261,600	

^{*} Interest expense rate in swap transaction agreement

Movement in the long-term loans account during the nine-month period ended 30 September 2017 are summarised below.

(Unit: Thousand Baht)

(Unit: Thousand Bobt)

			The Hot I DUSA CHOOK AND STATE OF THE CONTROL OF TH
	Cons	solidated	Separate
	financial	statements	financial statements
Balance as at 31 December 2016		411,340	333,120
Add: Loans		10,550	
Less: Repayment	अविकासिया क्राक्ति	(71,030)	(49,010)
Balance as at 30 September 2017		350,860	284,110
			1

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The loan agreements contain covenants as specified in the agreements that, among other things, require the Company to maintain certain gearing and debt service coverage ratios specified in the agreements.

On 11 April 2017, the Company entered into loan agreements and combined credit line agreement with a commercial bank to obtain long-term loan facilities and credit lines totalling Baht 525 million. The loans are secured by the mortgage of land and constructions thereon.

On 28 April 2017, the Company mortgaged the land and constructions thereon where the distribution center is situated to secure any debts or burdens that already exist or to arise under such agreements.

The Company had entered into an Interest Rate Swap Transaction Agreement with the a bank covering these loan amounts, whereby a rate stipulated in the agreement is to be swapped at a floating rate plus stipulated rate as discussed in Note 24.4.

20. Income tax

Interim corporate income tax was calculated on profit before income tax for the period, using the estimated effective tax rate for the year.

Income tax expenses (revenues) for the three-month and nine-month periods ended 30 September 2017 and 2016 are made up as follows:

(Unit: Thousand Baht)

	For the three-month periods ended 30 September						
	Consoli	dated	Sepa	rate			
	financial sta	atements	financial st	atements			
	2017	2016	2017	2016			
Current income tax:			,				
Interim corporate income tax charge	(3,338)	(2,151)	(3,237)	(2,116)			
Deferred tax:							
Relating to origination and reversal of							
temporary differences	1,875	(1,542)	1,891	(1,529)			
Income tax revenues reported in the							
statement of income	(1,463)	(3,693)	(1,346)	(3,645)			



(596)

6,314

(Unit: Thousand Baht)

	For the nine-month periods ended 30 September					
	Consoli	dated	Separ	ate		
	financial st	atements	financial statements			
	2017	2016	2017	2016		
Current income tax:						
Interim corporate income tax charge	3,660	7,068	3,761	6,986		
Deferred tax:						
Relating to origination and reversal of						
temporary differences	(4,406)	(721)	(4,357)	(672)		

(746)

6,347

21. Earnings per share

income

Income tax expenses (revenues) reported in the statement of

Basic earnings (loss) per share is calculated by dividing profit (loss) for the period attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the period.

The following table sets forth the computation of basic earnings per share:

	For the three-month periods ended 30 September						
	Consolid	dated	Separate financial statements				
	financial sta	atements					
	2017	2016	2017	2016			
Loss for the period (Thousand Baht)	(24,810)	(12,226)	(20,990)	(12,131)			
Weighted average number of ordinary							
shares (Thousand shares)	391,944	391,944	391,944	391,944			
Loss per share (Baht/share)	(0.06)	(0.03)	(0.05)	(0.03)			

_	For the nine-month periods ended 30 September				
	Consolidated		Separ	ate	
_	financial statements		financial sta	atements	
	2017	2016	2017	2016	
Profit (loss) for the period			4		
(Thousand Baht)	(6,300)	20,739	(8,797)	14,943	
Weighted average number of ordinary					
shares (Thousand shares)	391,944	391,944	391,944	391,944	
Earnings (loss) per share (Baht/share)	(0.02)	0.05	(0.02)	0.04	



22. Dividends

			Dividend
Dividends	Approved by	Total dividends	per share
		(Million Baht)	(Baht)
Dividend from the	Annual General Meeting of the		
operating results	shareholders on 21 April 2016		
of the year 2015		47.03	0.12
Total dividend paid for th	e nine-month period ended		
30 September 2016		47.03	0.12
Dividend from the	Annual General Meeting of the		
operating results	shareholders on 20 April 2017		
of the year 2016		3.92	0.01
Total dividend paid for th	e nine-month period ended		
30 September 2017		3.92	0.01

23. Segment information

The Company and its subsidiaries are organised into business units based on the sales channels of products and services. During the current period, the Company and its subsidiaries have not changed the organisation of their reportable segments.

The following table present revenue and profit information regarding the Company and its subsidiaries' operating segments for the three-month and nine-month periods ended 30 September 2017 and 2016, respectively.

(Unit: Thousand Baht)

	For the three-month period ended 30 September 2017						
			Institution of				
	Retail business	Other distribution channels	private education business	Total reportable segments	Adjustments and eliminations	Consolidated	
Revenue from external customers	664,474	172,062	41,943	878,479		878,479	
Inter-segment revenue	-	919		919	(919)	·	
Depreciation and amortisation	(17,303)	(6,560)	(3,909)	(27,772)		(27,772)	
Loss on written-off assets	(928)	-1	-	(928)	-	(928)	
Segment loss from operations Interest and dividend revenues	(16,519)	(5,432)	(312)	(22,263)	-	(22,263) 175	
Interest expenses						(4,582)	
Loss before income tax revenues						(26,670)	
Income tax revenues						1,463	
Loss for the period					9700	(25,207)	

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(Unit: Thousand Baht)

			Institution of			
		Other	private	Total		
	Retail	distribution	education	reportable	Adjustments and	
	business	channels	business	segments	eliminations	Consolidated
Revenue from external customers	760,774	196,635	39,816	997,225	141	997,225
Inter-segment revenue	· ·	853	127	853	(853)	-
Depreciation and amortisation	(18,596)	(7,187)	(4,464)	(30,247)	(-)	(30,247)
Loss on written-off assets	(1,839)		(-)	(1,839)	150	(1,839)
Segment profit (loss) from operations	(20,526)	8,387	1,784	(10,355)	÷	(10,355)
Interest and dividend revenues						159
Interest expenses						(5,723)
Loss before income tax revenues						(15,919)
Income tax revenues						3,693
Loss for the period						(12,226)

(Unit: Thousand Baht)

For the nine-month	period e	ended 30	September	2017
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			Institution of			
		Other	private	Total		
	Retail	distribution	education	reportable	Adjustments and	
	business	channels	business	segments	eliminations	Consolidated
Revenue from external customers	2,089,503	664,642	134,667	2,888,812		2,888,812
Inter-segment revenue		3,128	-	3,128	(3,128)	20
Depreciation and amortisation	(52,230)	(19,742)	(12,697)	(84,669)	-	(84,669)
Loss on written-off assets	(1,660)	*		(1,660)	.50	(1,660)
Segment profit (loss) from operations	(38,257)	35,208	15,636	12,587		12,587
Share of profit from investment in						
associate						962
Interest and dividend revenues						840
Interest expenses						(15,101)
Loss before income tax revenues						(712)
Income tax revenues						746
Profit for the period						34
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(Unit: Thousand Baht)

For the nine-month period ended 30 September 2016

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	For the filme-month period ended 30 deptember 2010					
	-		Institution of			
		Other	private	Total		
	Retail	distribution	education	reportable	Adjustments and	
	business	channels	business	segments	eliminations	Consolidated
Revenue from external customers	2,335,398	722,451	127,434	3,185,283	•	3,185,283
Inter-segment revenue	2	3,203	(*)	3,203	(3,203)	
Depreciation and amortisation	(56,878)	(21,026)	(13,346)	(91,250)		(91,250)
Loss on written-off assets	(3,785)	9	-	(3,785)	-	(3,785)
Segment profit (loss) from operations	(48,556)	81,474	15,340	48,258	-	48,258
Share of profit from investment in associate						1,799
Interest and dividend revenues				tu s	-	652
Interest expenses				L'alling to	INA (2)	(17,943)
Profit before income tax expenses			/	Magningia o	(V 3) 24	32,766
Income tax expenses			/:		E\	(6,347)
Profit for the period						26,419

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The basis of pricing between the Company and its subsidiaries is consistent with that for third party transactions.

24. Commitments and contingent liabilities

24.1 Operating lease commitments

- a) As 30 September 2017, the Company has entered into space rental agreements for use as branch offices, totalling 394 branches (31 December 2016: 414 branches). The lease periods ranged from 1 to 20 years. During the nine-month period ended 30 September 2017, the total rental and utility fees were approximately Baht 371 million per annum (31 December 2016: Baht 405 million per annum). Some of rental fees were calculated from the percentage of sales amounts of that branch, while others were fixed rate.
- b) The Company and its subsidiaries have entered into several lease agreements in respect of the lease of office building space, land, warehouses, vehicles and costs service related with the operations. The terms of the agreements are generally between 1 and 30 years.

As at 30 September 2017, future minimum lease payments required under operating leases contracts were as follows.

			, ,	ornic miniotr Barrey	
	Conso	lidated	Separate		
	financial s	tatements	financial statements		
	30 September 31 December		30 September	31 December	
	2017	2016	2017	2016	
Payable:					
In up to 1 year	25.2	22.9	24.3	21.7	
In over 1 and up to 5 years	36.1	54.6	31.5	49.3	
In over 5 years	32.2	29.1	8.3	8.7	

During the nine-month period ended 30 September 2017, the Company and its subsidiaries recognised rental expenses of Baht 10.1 million (2016: Baht 10.2 million).

24.2 Guarantees

As at 30 September 2017, the Company has pledged the bank deposit of Baht 4.0 million (31 December 2016: Baht 4.6 million) to guarantee contractual performance and guarantee rental. In addition, other investments of Baht 1.1 million (31 December 2016: Baht 0.9 million) were pledged to guarantee the electricity usage and rental of head office.

(Unit: Million Baht)

24.3 Long-term service commitments

- a) The Company entered into agent appointment agreement with a foreign company for the contractual period of three years commencing from 1 September 2016 to 31 May 2019. Upon expiration of the term, the Agreement shall be automatically renewed for successive one year unless either party notifies the other of its intention in writing to terminate the Agreement.
- b) The Company entered into three-year contracts allowing the use of copyrights with various authors which can be automatically renewed for successive three years, and agreed to pay remuneration at the percentage of the number of books published or sold.

24.4 Interest Rate Swap Transaction Agreement

The Company has the detail of the interest rate swap agreement outstanding as at 30 September 2017 as follow:

	Interest Revenue Rate	Interest Expenses	
Principal amount	Swap Agreement	Rate Swap Agreement	Termination date
Baht 133.8 million	THBFIX 1 M + 1.74%	THBFD 3 M + 3.85%	June 2021

25. Foreign currency assets and liabilities

The balances of financial assets and liabilities denominated in foreign currencies are summarised below.

Consolidated / Separate financial statements

Foreign currency	Financial assets		Financial	liabilities	Average exchange rate	
	30 September	31 December	30 September	31 December	30 September	31 December
	2017	2016	2017	2016	2017	2016
	(Thousand)	(Thousand)	(Thousand)	(Thousand)	(Baht per 1 forei	gn currency unit)
USD	: = 8	ē.	84	18	33,5324	36.0025
SGD	-		39	4	24.8438	25.0755
GBP		-	794	685	45.2583	44.4775



Foreign exchange contracts outstanding are summarised below.

Consolidated / Separate financial statements

	As at 30 September 2017							
Foreign	9		Contractual exc	change rate	Contractual			
currency	Bought amount	Sold amount	Bought	Sold	maturity date			
	(Thousand)	(Thousand)	(Baht per 1 foreign currency unit)					
GBP	613	-	43.24 - 43.72	-	October 2017 - January 2018			

Consolidated / Separate financial statements

	As at 31 December 2016							
Foreign		hange rate	Contractual					
currency	Bought amount	Sold amount	Bought	Sold	maturity date			
	(Thousand)	(Thousand)	(Baht per 1 foreign	currency unit)				
GBP	129	÷	44.25 - 45.29	27	April - June 2017			

26. Fair value of financial instruments

The Company and its subsidiary use the market approach to measure their assets and liabilities that are required to be measured at fair value by relevant financial reporting standards, except that the cost approach or income approach is used when there is no active market or when a quoted market price is not available.

Fair value hierarchy

In applying the above-mentioned valuation techniques, the Company and its subsidiary endeavor to use relevant observable inputs as much as possible. TFRS 13 Fair Value Measurement establishes a fair value hierarchy categorising such inputs into three levels as follows:

- Level 1 Use of quoted market prices in an observable active market for such assets or liabilities
- Level 2 Use of other observable inputs for such assets or liabilities, whether directly or indirectly
- Level 3 Use of unobservable inputs such as estimates of future cash flows



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As of 30 September 2017 and 31 December 2016, the Company and its subsidiary had the following assets that were measured at fair value using different levels of inputs as follows:

(Unit: Million Baht) Consolidated / Separate financial statements As of 30 September 2017 Total Level 1 Level 2 Level 3 Assets measured at fair value Available-for-sale investments 26.4 26.4 Investment units (Unit: Million Baht) Consolidated Financial Statements As at 31 December 2016 Level 2 Level 3 Total Level 1 Assets measured at fair value Available-for-sale investments Investment units 72.8 72.8 660.4 660.4 Property, plant and equipment Liabilities for which fair value are disclosed Derivatives 6.7 6.7 Interest rate swap agreement Foreign exchange forward 0.1 0.1 contracts (Unit: Million Baht) Separate Financial Statements As at 31 December 2016 Total Level 1 Level 2 Level 3 Assets measured at fair value Available-for-sale investments 72.8 72.8 Investment units 478.7 Property, plant and equipment 478.7 Liabilities for which fair value are disclosed Derivatives 6.7 6.7 Interest rate swap agreement Foreign exchange forward 0.1 0.1 contracts

Valuation techniques and inputs to Level 2 valuation

The fair value of investments in investment units has been determined by using the net asset values of the last working day of the reporting period as announced by the asset management company.

27. Approval of interim financial statements

These interim financial statements were authorised for issue by the Company's Board of Directors on 10 November 2017.

